

NORTHEAST WISCONSIN TECHNICAL COLLEGE



District Board of Trustees

MEETING AGENDA AND EXHIBITS

Wednesday, October 18, 2023

**In-Person at the NWTC Green Bay Campus
2740 W. Mason Street, Green Bay, WI 54307**



OUR VISION...

NWTC is a cutting-edge life-long learning college that transforms, strengthens, and inspires.

MISSION STATEMENT

We are a two-year technical college, serving Northeast Wisconsin by providing education, training, and life-long learning opportunities for all individuals and businesses leading to the development of a skilled and culturally inclusive workforce. Our customers stimulate the economic vitality of our district as a result of the application of skills and knowledge acquired through the completion of certificates, degrees, diplomas, and courses.

NWTC VALUE STATEMENTS

Customer Focus: We are committed to exceeding the service and learning expectations of our customers and our community.

Everyone Has Worth: We are committed to embracing the worth of every individual, creating a place for all people and promoting the respectful environment necessary for intellectual and personal discovery.

Passion and Inspiration: We have a personal passion for achieving the College's vision, inspiring and motivating others to action.

Creativity and Innovation: We are committed to energizing and fostering transformative change through challenging experiences, proactive thinking, and taking initiative.

Collaboration: We are committed to open communication, teamwork, and productive conflict that strengthen relationships and create better solutions.

Emotional Intelligence: We are committed to growth in our individual awareness through personal reflection, seeking input from others and aligning our actions.

Results and Accountability: We are individually and collectively accountable for the sustainable and optimal use of resources and the achievement of meaningful, measurable results.

Valuing Talent & Well Being: We are committed to fostering a mentally and physically healthy work environment that promotes learning and growth and attracts and retains talented people.

Ethics: We are committed to ethical and honest behavior and personal responsibility for living and modeling the values of NWTC.

NWTC Land Acknowledgment Statement

"The region served by Northeast Wisconsin Technical College occupies the ancestral home of the Menominee Nation, who have persisted here in Northeast Wisconsin from before recorded history to the present day. The College's Green Bay campus exists upon lands ceded to the Oneida Nation by the Menominee Nation. We acknowledge this land we stand upon today as sacred, historical, and significant to the Menominee and Oneida Nations, as are the lands of all sovereign First Nations People."



*NWTC Board of Trustees Meeting
Agenda*

October 18, 2023
12:00 p.m.

*NWTC Green Bay Campus – Boardroom
2740 W. Mason Street, Green Bay, WI 54307*

Open Meeting & Roll Call – Please turn off all cell phones at this time.

The Board Chairperson will call the October 18, 2023 NWTC Board of Trustees meeting to order and request that roll call be taken at this time.

Guests

12:00 – 12:15

1. **Open Forum, Introduction of Guests, and Acknowledgements**

The Chairperson will ask for the introduction of any guests present at this time and invite public comment.

Prior to the open of the meeting, public wishing to speak during this portion of the agenda must complete the sign-in sheet provided at the meeting location proving their name and nature of interest/concern. Public Remarks are limited to five (5) minutes per person and fifteen (15) minutes in total.

2. **Mission Moment**

Meridith Jaeger, Vice President of College Advancement, will share a mission moment during this time.

3. **Student Leader Forum**

Carl VanCaster, Student Leader Forum Officer, will provide an update at this time.

Action Items (Roll Call Vote)

12:15 – 12:45

1. **Bills**

Detailed copies of the current disbursements for fiscal year 2023 for the month of September are being forwarded to the Board Treasurer for review and recommendation to the Board for payment. Additional listings of the bills are available in the District Office for review by any interested person.

It is recommended that the Board approve the September 2023 bills as presented.

2. Resolution Authorizing Temporary Borrowing in an Amount Not to Exceed \$3,000,000; and Issuance of Taxable Tax and Revenue Anticipation Promissory Notes

In accordance with Section 67.12(8) (m), Wisconsin Statutes, the Board may approve the issuance of taxable tax and revenue anticipation promissory notes in the event the college is temporarily in need of funds to meet the immediate expenses of operating and maintaining the district and in anticipation of state aids, tuition revenues, taxes levied and other monies to be received.

The District uses internal funds as resource when required to supplement its available cash. However, as an additional measure during periods of reduced cash flows, we may be required to borrow from an external source(s). Board Exhibit 1 is a resolution prepared by Bond Counsel authorizing the temporary borrowing of an amount not to exceed \$3,000,000 for operating purposes.

It is recommended the Board adopt the Resolution authorizing temporary borrowing in an amount not to exceed \$3,000,000; and issuance of taxable tax and revenue anticipation promissory notes.

3. Resolution Awarding the Sale of \$6,365,000 General Obligation Promissory Notes; Providing the Form of the Notes; and Levying a Tax in Connection Therewith

At its meeting on August 9, 2023, the Board authorized the borrowing of \$7,185,000 for FY 2024 capital budget needs (\$4,265,200 for moveable equipment, \$1,500,000 for building improvement, \$819,800 for land acquisition, \$600,000 for site improvements). A draft resolution providing for the sale of General Obligation Promissory Notes in the amount of \$6,365,000, and specifying the amount of the tax heretofore levied, has been prepared by Bond Counsel and is attached as Board Exhibit 2. PMA Financial Network, Inc. will be soliciting competitive bids for the issue and presenting the bid tabulation and the winning bid for the sale of the notes at the meeting on October 18, 2023.

It is recommended the Board adopt the resolution authorizing the sale of \$6,365,000 General Obligation Promissory Notes; providing the form of the notes; and levying a tax in connection therewith.

4. Tax Levy

Wisconsin Statutes require the certification of the tax levy by the District Board in October upon receipt of the certified district equalized valuation from the State Department of Revenue. Included is the resolution related to certifying the tax levy for FY 2024 (Board Exhibit 3a - Resolution).

A mill rate and tax levy were proposed at the public hearing on the FY 2024 budget on May 10, 2023 and adopted by the Board at its regular Board meeting on May 10, 2023 (Board Exhibit 3b - Tax Levy Authorization). A summary of levy amount to be billed to each county is also included (Board Exhibit 3c - Budgeted Tax Levy).

New construction valuation increased more than projected in May. This allows the College to increase the FY 2024 operating levy by \$943,372 versus the \$820,000 originally proposed in May.

It is recommended that the Board approve the levy amount of \$37,316,892 and adopt the resolution related to certifying the tax levy for FY 2024.

5. State of Wisconsin Code of Ethics Designation

The State of Wisconsin Ethics Board requires the designation of certain public officials and employees on an annual basis.

RESOLVED that, for purposes of Wisconsin's Code of Ethics for Public Officials and Employees, Sections 19.41 through 19.59, Stats., the Northeast Wisconsin Technical College District Board has designated the following positions: president, vice-presidents, and/or directors and indicates its understanding that the current occupants of those positions and their successors to those positions are state public officials to whom Wisconsin's Ethics Code applies:

- Kristen Raney, President
- Kathryn Rogalski, Vice-President for Learning
- Jennifer Flatt, Vice-President for Student Services
- Meredith Jaeger, Vice-President for College Advancement
- Valarie Wunderlich, Vice-President for Talent and Culture
- Dan Mincheff, Vice-President for Business & Technology
- Sara Lam, Vice-President for Diversity, Equity, and Inclusion

It is recommended that the Board approve the State of Wisconsin Code of Ethics designations listed above for Northeast Wisconsin Technical College.

6. Annual Report of Purchases over \$50,000

Annually, as required by Administrative Rule TCS 6.05(2)(h), district staff shall prepare a review of all procurements of similar goods, supplies, or services to determine if a more competitive process should be used in succeeding years. A report of procurements with transaction detail by vendor is sufficient to comply with this requirement.

Board exhibit 4 is a listing of purchases made in FY23 with suppliers that exceeded \$50,000 but did not receive formal bidding attention (i.e., not purchased from public agency contracts, etc.). The report does not list purchases such as utilities, memberships/dues, employment fees, financial/insurance/investments services or fees, enterprise accounts, travel, used equipment or fees paid to other public agencies. Procurement comments relating to the review are included in the attached exhibit.

It is recommended that the Board approve the Annual Report of purchases over \$50,000 for FY23 as presented in Board Exhibit 4.

Consent Agenda Items:

12:45 – 12:50

1. Minutes

The minutes of the September 20, 2023 Board meeting were sent to Board members prior to the October 18, 2023 Board meeting. It is recommended that Board approval be given for the September 20, 2023 Board meeting minutes.

2. New Hires – Faculty

- A. Jason Stover – Automation Engineering Technology Instructor. Jason Stover was the Selection Committee’s top choice for Automation Engineering Technology Instructor. Mr. Stover holds a Bachelor’s Degree in Electrical Engineering from University of Wisconsin Platteville. Since 2012, Mr. Stover has been employed as the Engineer IV at Paper Converting Machine Company. Prior to that, he was the Engineering Leader and Controls Engineer at Paper Converting Machine Company. He has his functional Safety Engineer Certification and UL 508A MRT (Manufacturer Technical Representative) Certification. Placement for this position would be at the level Faculty C, \$88,000.

It is recommended that Board approval be given for the new hire listed above.

3. Corporate Training & Economic Development (Contracts for Service)

Under the provisions of State Statutes 38.14 (3) and State Administrative Code WTCS 8, the District Board may enter into contracts to provide instructional or non-instructional services to public institutions, local governmental bodies, private institutions, industries, and businesses. District Board policy E240 delegates the authority to initiate a contract to the President, with the proviso that the contract is subject to retroactive approval by the Board. A report of fiscal year 2024 contracts pending Board approval is attached as Board Exhibit 5.

This report includes not only the in-district contracts but also the out-of-district and the out-of-state contracts. State Board Contract for Service Policy requires that the District Board receive a report at least quarterly on contracts entered into for which less than full cost is being charged. We have elected to provide the Board with this report on a monthly basis. This report uses a state formula in which the state annually calculates a percentage for indirect expenses (34.08% for on-campus and 27.96% for off-campus) such as administration, facilities, utilities, information systems, registration, counselors, insurance, etc., associated with a contract to determine full costs. Project pricing was recommended by the department and approved by the Board. The intent is to recover the direct and indirect costs of delivering the services. Copies of the contracts are available for review by any interested person.

It is recommended that the Board approve the contracts for services identified in Board Exhibit 5.

Reports

1. Career Coaches and Student Recruitment

12:50 – 1:35

Erin DeGrand, Manager of Recruitment and Admissions, will provide the Board with an overview of career coaches and student recruitment and allow time for discussion on the topic.

Break

1:35 – 1:50

2. Divisional Reports

1:50 – 2:30

- A. President’s Report
- B. Learning Update
- C. College Advancement Update
- D. Diversity, Equity, and Inclusion Update
- E. Student Services Update
- F. Business & Technology Update
- G. Talent & Culture Update

3. Board Member Professional Development Updates

2:30 – 3:00

Board members will have an opportunity to report out on any professional development activities and/or conferences they have attended since the last Board meeting.

Next Board Meeting(s)

The November 15, 2023 Board Meeting will be held in the NWTC Green Bay Campus Boardroom located at 2740 W. Mason Street, Green Bay, WI 54307.

Board members and administration will have an opportunity to identify items that weren't identified prior to the preparation of the agenda for referral to administration or placed on a future board agenda.

Upcoming Event(s)

October 25-28, 2023, District Boards Association Fall Meeting, WCTC, Pewaukee, WI

December 18, 2023, Green Bay Graduation Ceremony, Resch Center

January 25-26, 2024, District Board Winter Meeting, TBD

February 4-7, 2024, ACCT Legislative Summit, Washington DC

- **Early Bird Registration:** October 12, – December 13, 2023

Adjournment

The Board Chair will accept a motion to adjourn the October 18, 2023 Board meeting.

NORTHEAST WISCONSIN TECHNICAL COLLEGE



District Board of Trustees

Exhibits

October 18, 2023

RESOLUTION NO. _____

RESOLUTION AUTHORIZING TEMPORARY BORROWING
IN AN AMOUNT NOT TO EXCEED \$3,000,000; AND
ISSUANCE OF TAXABLE TAX AND REVENUE
ANTICIPATION PROMISSORY NOTES

WHEREAS, Northeast Wisconsin Technical College District, Wisconsin (the "District"), is temporarily in need of funds in the amount not to exceed \$3,000,000 to meet the immediate expenses of operating and maintaining the schools of the District during the current fiscal year and in anticipation of state aids, tuition revenues and taxes levied to be received by the District for the current fiscal year;

WHEREAS, technical college districts are authorized by the provisions of Section 67.12(8m), Wisconsin Statutes, to borrow money and issue tax and revenue anticipation promissory notes for such public purposes;

WHEREAS, the District Board deems it necessary and in the best interest of the District that funds be borrowed and tax and revenue anticipation promissory notes be issued pursuant to the provisions of Section 67.12(8m), Wisconsin Statutes;

WHEREAS, due to certain provisions contained in the Internal Revenue Code of 1986, as amended, it is necessary or desirable to issue such tax and revenue anticipation promissory notes on a taxable rather than tax-exempt basis;

WHEREAS, in accordance with Section 67.12(8m), Wisconsin Statutes, the total amount borrowed shall be for the purpose of meeting the immediate expenses of operating and maintaining the schools of the District during the current fiscal year, shall not exceed one-half of the estimated receipts for the operation and maintenance of the District for the current fiscal year as certified by the District Treasurer, and the loan shall not extend beyond November 1 of the next fiscal year; and

WHEREAS, the District Board has voted the tax for the operation and maintenance of the schools of the District for the current fiscal year to be collected on the next tax roll;

NOW, THEREFORE, BE IT RESOLVED by the District Board of the District that:

1. **Authorization.** For the purpose of meeting the immediate expenses of operating and maintaining the schools of the District during the current fiscal year and in anticipation of state aids, tuition revenues, and taxes levied to be received by the District for the current fiscal year, there shall be borrowed, pursuant to Section 67.12(8m), Wisconsin Statutes, an aggregate principal sum not to exceed \$3,000,000 ("Maximum Amount").

2. **Terms of the Notes.** To evidence such borrowing, the Chairperson and Secretary are hereby authorized, empowered and directed to make, execute, issue, sell and deliver to Associated Bank, National Association (the "Lender"), for and on behalf of the District, its Taxable Tax and Revenue Anticipation Promissory Notes (the "Notes") in an amount not to exceed the Maximum Amount and in accordance with the terms set forth on the Credit

Commitment attached hereto as Appendix A-1 (the "Credit Commitment"), which Credit Commitment is hereby approved. The Notes shall be payable to the Lender or its designee, in the denomination of \$100,000 or more in substantially the form attached hereto as Appendix B-1.

The Note shall be dated as of its date of issuance; shall bear interest at the variable rate of the Associated Bank Prime Rate less 0.75% but not less than 5.00% and not to exceed 11.00% per annum pursuant to the formula set forth on the Commitment from the respective dates the outstanding principal amounts are advanced until paid; and shall mature on November 1, 2024. Interest on the Notes shall be payable monthly on the last business day of the month during the time any disbursement or draw is outstanding.

3. **Redemption Provisions.** The Notes are subject to redemption at the option of the District in whole or in part at any time without penalty.

4. **Sale of Note.** This District Board authorizes and directs the Vice President of Business and Technology of the District (the "Financial Officer") to execute and accept the Credit Commitment, in the name and on behalf of the District.

5. **Disposition of Proceeds of Notes.** Proceeds of the Notes ("Note Proceeds") shall be used solely for the purposes for which borrowed. Note Proceeds may be temporarily invested in legal investments until needed.

6. **Irrepealable Tax; Segregated Fund.** So long as the Notes, or interest thereon, remain unpaid, the tax for operation and maintenance of the District (including the amount budgeted to pay interest on the Notes) shall be and continues irrepealable. The District shall segregate in a special fund, state aids, tuition revenues, taxes levied and other available revenues received for operation and maintenance of the District sufficient to pay the principal of and interest on the Notes as the same becomes due. Said special fund shall be used for the sole purpose of paying the principal of and interest on the Notes. If there shall be insufficient sums in said special fund to meet such payments, the District shall promptly pay the same when due from other monies available in or attributable to the current fiscal year. This covenant specifically includes monies attributable to the current fiscal year which are not received prior to the end of the current fiscal year.

7. **Execution of the Notes.** The Notes shall be executed on behalf of the District by the Chairperson and Secretary, sealed with its official or corporate seal, if any, and delivered to the Lender upon payment to the District of the purchase price thereof, plus any accrued interest to the Closing. In the event that any of the officers whose signatures appear on the Notes shall cease to be such officers before the delivery of the Notes, such signatures shall, nevertheless, be valid and sufficient for all purposes to the same extent as if they had remained in office until such delivery.

8. **Conflicting Resolutions; Severability; Effective Date.** All prior resolutions, rules or other actions of the District Board or any parts thereof in conflict with the provisions hereof shall be, and the same are, hereby rescinded insofar as the same may so conflict. In the event that any one or more provisions hereof shall for any reason be held to be illegal or invalid, such illegality or invalidity shall not affect any other provisions hereof. The foregoing shall take effect immediately upon adoption and approval in the manner provided by law.

Adopted, approved and recorded October 18, 2023.

Cathy A. Dworak
Chairperson

ATTEST:

Gerald M. Worrick
Secretary

(SEAL)

RESOLUTION NO. _____

RESOLUTION AWARDING THE SALE OF \$6,365,000
GENERAL OBLIGATION PROMISSORY NOTES,
SERIES 2023C

WHEREAS, on August 9, 2023, the District Board of the Northeast Wisconsin Technical College District, Brown, Door, Oconto, Kewaunee, Marinette, Florence, Shawano, Outagamie and Manitowoc Counties, Wisconsin (the "District") adopted a resolution entitled "Resolution Authorizing the Issuance of \$7,185,000 General Obligation Promissory Notes, Series 2023C, and Setting the Sale of the Notes" (the "Authorizing Resolution") which authorized the issuance of general obligation promissory notes in the amount of \$1,500,000 for the public purpose of paying the cost of building remodeling and improvement projects; in the amount of \$4,265,200 for the public purpose of paying the cost of the acquisition of movable equipment; \$819,800 for the public purpose of paying the cost of land acquisition; and in the amount of \$600,000 for the public purpose of paying the cost of site improvement projects (collectively, the "Authorized Project");

WHEREAS, the District caused Notices to Electors to be published in the Green Bay Press Gazette on August 13, 2023 giving notice of adoption of the Authorizing Resolution, identifying where and when the Authorizing Resolution could be inspected, and advising electors of their right to petition for a referendum on the question of the issuance of general obligation promissory notes to finance building remodeling and improvement projects and the acquisition of movable equipment;

WHEREAS, no petition for referendum has been filed with the District and the time to file such a petition has expired;

WHEREAS, the District has directed PMA Securities, LLC ("PMA") to take the steps necessary to sell a portion of the District's general obligation promissory notes (the "Notes") authorized by the Authorizing Resolution to pay a portion of the cost of the Authorized Project as follows: \$1,500,000 for building remodeling and improvement projects; \$4,265,000 for the acquisition of movable equipment; and \$600,000 for site improvement projects (collectively, the "Project");

WHEREAS, PMA, in consultation with the officials of the District, prepared an Official Notice of Sale (a copy of which is attached hereto as Exhibit A and incorporated herein by this reference) setting forth the details of and the bid requirements for the Notes and indicating that the Notes would be offered for public sale on October 17, 2023;

WHEREAS, the Secretary (in consultation with PMA) caused notice of the sale of the Notes to be published and/or announced and caused the Official Notice of Sale to be distributed to potential bidders offering the Notes for public sale;

WHEREAS, the District has duly received bids for the Notes as described on the Bid Tabulation attached hereto as Exhibit B and incorporated herein by this reference (the "Bid Tabulation"); and

WHEREAS, it has been determined that the bid proposal (the "Proposal") submitted by the financial institution listed first on the Bid Tabulation fully complies with the bid requirements set forth in the Official Notice of Sale and is deemed to be the most advantageous to the District. PMA has recommended that the District accept the Proposal. A copy of said Proposal submitted by such institution (the "Purchaser") is attached hereto as Exhibit C and incorporated herein by this reference.

NOW, THEREFORE, BE IT RESOLVED by the District Board of the District that:

Section 1. Ratification of the Official Notice of Sale and Offering Materials. The District Board hereby ratifies and approves the details of the Notes set forth in Exhibit A attached hereto as and for the details of the Notes. The Official Notice of Sale and any other offering materials prepared and circulated by PMA are hereby ratified and approved in all respects. All actions taken by officers of the District and PMA in connection with the preparation and distribution of the Official Notice of Sale, and any other offering materials are hereby ratified and approved in all respects.

Section 1A. Award of the Notes. For the purpose of paying the cost of the Project, there shall be borrowed pursuant to Section 67.12(12), Wisconsin Statutes, the principal sum of SIX MILLION THREE HUNDRED SIXTY-FIVE THOUSAND DOLLARS (\$6,365,000) from the Purchaser in accordance with the terms and conditions of the Proposal. The Proposal of the Purchaser offering to purchase the Notes for the sum set forth on the Proposal [(as modified on the Bid Tabulation and reflected in the Pricing Summary referenced below and incorporated herein)], plus accrued interest to the date of delivery, resulting in a true interest cost as set forth on the Proposal, is hereby accepted. The Chairperson and Secretary or other appropriate officers of the District are authorized and directed to execute an acceptance of the Proposal on behalf of the District. The good faith deposit of the Purchaser shall be applied in accordance with the Official Notice of Sale, and any good faith deposits submitted by unsuccessful bidders shall be promptly returned. The Notes shall bear interest at the rates set forth on the Proposal.

Section 2. Terms of the Notes. The Notes shall be designated "General Obligation Promissory Notes, Series 2023C"; shall be issued in the aggregate principal amount of \$6,365,000; shall be dated their date of issuance; shall be in the denomination of \$5,000 or any integral multiple thereof; shall be numbered R-1 and upward; and shall bear interest at the rates per annum and mature on April 1 of each year, in the years and principal amounts as set forth on the Pricing Summary attached hereto as Exhibit D-1 and incorporated herein by this reference. Interest shall be payable semi-annually on April 1 and October 1 of each year commencing on April 1, 2024. Interest shall be computed upon the basis of a 360-day year of twelve 30-day months and will be rounded pursuant to the rules of the Municipal Securities Rulemaking Board. The schedule of principal and interest payments due on the Notes is set forth on the Debt Service Schedule attached hereto as Exhibit D-2 and incorporated herein by this reference (the "Schedule").

Section 3. Redemption Provisions. The Notes are not subject to optional redemption.

Section 4. Form of the Notes. The Notes shall be issued in registered form and shall be executed and delivered in substantially the form attached hereto as Exhibit E and incorporated herein by this reference.

Section 5. Tax Provisions.

(A) Direct Annual Irrepealable Tax Levy. For the purpose of paying the principal of and interest on the Notes as the same becomes due, the full faith, credit and resources of the District are hereby irrevocably pledged, and there is hereby levied upon all of the taxable property of the District a direct annual irrepealable tax in the years 2023 through 2029 for the payments due in the years 2024 through 2030 in the amounts set forth on the Schedule.

(B) Tax Collection. So long as any part of the principal of or interest on the Notes remains unpaid, the District shall be and continue without power to repeal such levy or obstruct the collection of said tax until all such payments have been made or provided for. After the issuance of the Notes, said tax shall be, from year to year, carried onto the tax roll of the District and collected in addition to all other taxes and in the same manner and at the same time as other taxes of the District for said years are collected, except that the amount of tax carried onto the tax roll may be reduced in any year by the amount of any surplus money in the Debt Service Fund Account created below.

(C) Additional Funds. If at any time there shall be on hand insufficient funds from the aforesaid tax levy to meet principal and/or interest payments on said Notes when due, the requisite amounts shall be paid from other funds of the District then available, which sums shall be replaced upon the collection of the taxes herein levied.

Section 6. Segregated Debt Service Fund Account.

(A) Creation and Deposits. There shall be and there hereby is established in the treasury of the District, if one has not already been created, a debt service fund, separate and distinct from every other fund, which shall be maintained in accordance with generally accepted accounting principles. Debt service or sinking funds established for obligations previously issued by the District may be considered as separate and distinct accounts within the debt service fund.

Within the debt service fund, there hereby is established a separate and distinct account designated as the "Debt Service Fund Account for General Obligation Promissory Notes, Series 2023C" (the "Debt Service Fund Account") and such account shall be maintained until the indebtedness evidenced by the Notes is fully paid or otherwise extinguished. There shall be deposited into the Debt Service Fund Account (i) all accrued interest received by the District at the time of delivery of and payment for the Notes; (ii) any premium which may be received by the District above the par value of the Notes and accrued interest thereon; (iii) all money raised by the taxes herein levied and any amounts appropriated for the specific purpose of meeting principal of and interest on the Notes when due; (iv) such other sums as may be necessary at any time to pay principal of and interest on the Notes when due; (v) surplus monies in the Borrowed

Money Fund as specified below; and (vi) such further deposits as may be required by Section 67.11, Wisconsin Statutes.

(B) Use and Investment. No money shall be withdrawn from the Debt Service Fund Account and appropriated for any purpose other than the payment of principal of and interest on the Notes until all such principal and interest has been paid in full and the Notes canceled; provided (i) the funds to provide for each payment of principal of and interest on the Notes prior to the scheduled receipt of taxes from the next succeeding tax collection may be invested in direct obligations of the United States of America maturing in time to make such payments when they are due or in other investments permitted by law; and (ii) any funds over and above the amount of such principal and interest payments on the Notes may be used to reduce the next succeeding tax levy, or may, at the option of the District, be invested by purchasing the Notes as permitted by and subject to Section 67.11(2)(a), Wisconsin Statutes, or in permitted municipal investments under the pertinent provisions of the Wisconsin Statutes ("Permitted Investments"), which investments shall continue to be a part of the Debt Service Fund Account. Any investment of the Debt Service Fund Account shall at all times conform with the provisions of the Internal Revenue Code of 1986, as amended (the "Code") and any applicable Treasury Regulations (the "Regulations").

(C) Remaining Monies. When all of the Notes have been paid in full and canceled, and all Permitted Investments disposed of, any money remaining in the Debt Service Fund Account shall be transferred and deposited in the general fund of the District, unless the District Board directs otherwise.

Section 7. Proceeds of the Notes; Segregated Borrowed Money Fund. The proceeds of the Notes (the "Note Proceeds") (other than any premium and accrued interest which must be paid at the time of the delivery of the Notes into the Debt Service Fund Account created above) shall be deposited into a special fund (the "Borrowed Money Fund") separate and distinct from all other funds of the District and disbursed solely for the purpose or purposes for which borrowed. Monies in the Borrowed Money Fund may be temporarily invested in Permitted Investments. Any monies, including any income from Permitted Investments, remaining in the Borrowed Money Fund after the purpose or purposes for which the Notes have been issued have been accomplished, and, at any time, any monies as are not needed and which obviously thereafter cannot be needed for such purpose(s) shall be deposited in the Debt Service Fund Account.

Section 8. No Arbitrage. All investments made pursuant to this Resolution shall be Permitted Investments, but no such investment shall be made in such a manner as would cause the Notes to be "arbitrage bonds" within the meaning of Section 148 of the Code or the Regulations and an officer of the District, charged with the responsibility for issuing the Notes, shall certify as to facts, estimates, circumstances and reasonable expectations in existence on the date of delivery of the Notes to the Purchaser which will permit the conclusion that the Notes are not "arbitrage bonds," within the meaning of the Code or Regulations.

Section 9. Compliance with Federal Tax Laws. (a) The District represents and covenants that the projects financed by the Notes and the ownership, management and use of the projects will not cause the Notes to be "private activity bonds" within the meaning of Section

141 of the Code. The District further covenants that it shall comply with the provisions of the Code to the extent necessary to maintain the tax-exempt status of the interest on the Notes including, if applicable, the rebate requirements of Section 148(f) of the Code. The District further covenants that it will not take any action, omit to take any action or permit the taking or omission of any action within its control (including, without limitation, making or permitting any use of the proceeds of the Notes) if taking, permitting or omitting to take such action would cause any of the Notes to be an arbitrage bond or a private activity bond within the meaning of the Code or would otherwise cause interest on the Notes to be included in the gross income of the recipients thereof for federal income tax purposes. The Secretary or other officer of the District charged with the responsibility of issuing the Notes shall provide an appropriate certificate of the District certifying that the District can and covenanting that it will comply with the provisions of the Code and Regulations.

(b) The District also covenants to use its best efforts to meet the requirements and restrictions of any different or additional federal legislation which may be made applicable to the Notes provided that in meeting such requirements the District will do so only to the extent consistent with the proceedings authorizing the Notes and the laws of the State of Wisconsin and to the extent that there is a reasonable period of time in which to comply.

Section 10. Execution of the Notes; Closing; Professional Services. The Notes shall be issued in printed form, executed on behalf of the District by the manual or facsimile signatures of the Chairperson and Secretary, authenticated, if required, by the Fiscal Agent (defined below), sealed with its official or corporate seal, if any, or a facsimile thereof, and delivered to the Purchaser upon payment to the District of the purchase price thereof, plus accrued interest to the date of delivery (the "Closing"). The facsimile signature of either of the officers executing the Notes may be imprinted on the Notes in lieu of the manual signature of the officer but, unless the District has contracted with a fiscal agent to authenticate the Notes, at least one of the signatures appearing on each Note shall be a manual signature. In the event that either of the officers whose signatures appear on the Notes shall cease to be such officers before the Closing, such signatures shall, nevertheless, be valid and sufficient for all purposes to the same extent as if they had remained in office until the Closing. The aforesaid officers are hereby authorized and directed to do all acts and execute and deliver the Notes and all such documents, certificates and acknowledgements as may be necessary and convenient to effectuate the Closing. The District hereby authorizes the officers and agents of the District to enter into, on its behalf, agreements and contracts in conjunction with the Notes, including but not limited to agreements and contracts for legal, trust, fiscal agency, disclosure and continuing disclosure, and rebate calculation services. Any such contract heretofore entered into in conjunction with the issuance of the Notes is hereby ratified and approved in all respects.

Section 11. Payment of the Notes; Fiscal Agent. The principal of and interest on the Notes shall be paid by the Secretary or the Treasurer (the "Fiscal Agent").

Section 12. Persons Treated as Owners; Transfer of Notes. The District shall cause books for the registration and for the transfer of the Notes to be kept by the Fiscal Agent. The person in whose name any Note shall be registered shall be deemed and regarded as the absolute owner thereof for all purposes and payment of either principal or interest on any Note shall be

made only to the registered owner thereof. All such payments shall be valid and effectual to satisfy and discharge the liability upon such Note to the extent of the sum or sums so paid.

Any Note may be transferred by the registered owner thereof by surrender of the Note at the office of the Fiscal Agent, duly endorsed for the transfer or accompanied by an assignment duly executed by the registered owner or his attorney duly authorized in writing. Upon such transfer, the Chairperson and Secretary shall execute and deliver in the name of the transferee or transferees a new Note or Notes of a like aggregate principal amount, series and maturity and the Fiscal Agent shall record the name of each transferee in the registration book. No registration shall be made to bearer. The Fiscal Agent shall cancel any Note surrendered for transfer.

The District shall cooperate in any such transfer, and the Chairperson and Secretary are authorized to execute any new Note or Notes necessary to effect any such transfer.

Section 13. Record Date. The 15th day of the calendar month next preceding each interest payment date shall be the record date for the Notes (the "Record Date"). Payment of interest on the Notes on any interest payment date shall be made to the registered owners of the Notes as they appear on the registration book of the District at the close of business on the Record Date.

Section 14. Utilization of The Depository Trust Company Book-Entry-Only System. In order to make the Notes eligible for the services provided by The Depository Trust Company, New York, New York ("DTC"), the District agrees to the applicable provisions set forth in the Blanket Issuer Letter of Representations, which the Secretary or other authorized representative of the District is authorized and directed to execute and deliver to DTC on behalf of the District to the extent an effective Blanket Issuer Letter of Representations is not presently on file in the District office.

Section 15. Official Statement. The District Board hereby approves the Preliminary Official Statement with respect to the Notes and deems the Preliminary Official Statement as "final" as of its date for purposes of SEC Rule 15c2-12 promulgated by the Securities and Exchange Commission pursuant to the Securities and Exchange Act of 1934 (the "Rule"). All actions taken by officers of the District in connection with the preparation of such Preliminary Official Statement and any addenda to it or final Official Statement are hereby ratified and approved. In connection with the Closing, the appropriate District official shall certify the Preliminary Official Statement and any addenda or final Official Statement. The Secretary shall cause copies of the Preliminary Official Statement and any addenda or final Official Statement to be distributed to the Purchaser.

Section 16. Undertaking to Provide Continuing Disclosure. The District hereby covenants and agrees, for the benefit of the owners of the Notes, to enter into a written undertaking (the "Undertaking") if required by the Rule to provide continuing disclosure of certain financial information and operating data and timely notices of the occurrence of certain events in accordance with the Rule. The Undertaking shall be enforceable by the owners of the Notes or by the Purchaser on behalf of such owners (provided that the rights of the owners and the Purchaser to enforce the Undertaking shall be limited to a right to obtain specific

performance of the obligations thereunder and any failure by the District to comply with the provisions of the Undertaking shall not be an event of default with respect to the Notes).

To the extent required under the Rule, the Chairperson and Secretary, or other officer of the District charged with the responsibility for issuing the Notes, shall provide a Continuing Disclosure Certificate for inclusion in the transcript of proceedings, setting forth the details and terms of the District's Undertaking.

Section 17. Record Book. The Secretary shall provide and keep the transcript of proceedings as a separate record book (the "Record Book") and shall record a full and correct statement of every step or proceeding had or taken in the course of authorizing and issuing the Notes in the Record Book.

Section 18. Bond Insurance. If the Purchaser determines to obtain municipal bond insurance with respect to the Notes, the officers of the District are authorized to take all actions necessary to obtain such municipal bond insurance. The Chairperson and Secretary are authorized to agree to such additional provisions as the bond insurer may reasonably request and which are acceptable to the Chairperson and Secretary including provisions regarding restrictions on investment of Note proceeds, the payment procedure under the municipal bond insurance policy, the rights of the bond insurer in the event of default and payment of the Notes by the bond insurer and notices to be given to the bond insurer. In addition, any reference required by the bond insurer to the municipal bond insurance policy shall be made in the form of Note provided herein.

Section 19. Conflicting Resolutions; Severability; Effective Date. All prior resolutions, rules or other actions of the District Board or any parts thereof in conflict with the provisions hereof shall be, and the same are, hereby rescinded insofar as the same may so conflict. In the event that any one or more provisions hereof shall for any reason be held to be illegal or invalid, such illegality or invalidity shall not affect any other provisions hereof. The foregoing shall take effect immediately upon adoption and approval in the manner provided by law.

Adopted, approved and recorded October 18, 2023.

Cathy A. Dworak
Chairperson

ATTEST:

Gerald M. Worrick
Secretary

(SEAL)

EXHIBIT A

Official Notice of Sale

To be provided by PMA Securities, LLC and incorporated into the Resolution.

(See Attached)

DRAFT

EXHIBIT B

Bid Tabulation

To be provided by PMA Securities, LLC and incorporated into the Resolution.

(See Attached)

DRAFT

EXHIBIT C

Winning Bid

To be provided by PMA Securities, LLC and incorporated into the Resolution.

(See Attached)

DRAFT

EXHIBIT D-1

Pricing Summary

To be provided by PMA Securities, LLC and incorporated into the Resolution.

(See Attached)

DRAFT

EXHIBIT D-2

Debt Service Schedule and Irrepealable Tax Levies

To be provided by PMA Securities, LLC and incorporated into the Resolution.

(See Attached)

DRAFT

EXHIBIT E

(Form of Note)

REGISTERED UNITED STATES OF AMERICA DOLLARS
NO. R- _____ STATE OF WISCONSIN \$ _____
NORTHEAST WISCONSIN TECHNICAL COLLEGE DISTRICT
GENERAL OBLIGATION PROMISSORY NOTE, SERIES 2023C

MATURITY DATE: ORIGINAL DATE OF ISSUE: INTEREST RATE: CUSIP:
April 1, _____ November 6, 2023 _____% _____

DEPOSITORY OR ITS NOMINEE NAME: CEDE & CO.

PRINCIPAL AMOUNT: _____ THOUSAND DOLLARS
(\$ _____)

FOR VALUE RECEIVED, the Northeast Wisconsin Technical College District, Brown, Door, Oconto, Kewaunee, Marinette, Florence, Shawano, Outagamie and Manitowoc Counties, Wisconsin (the "District"), hereby acknowledges itself to owe and promises to pay to the Depository or its Nominee Name (the "Depository") identified above (or to registered assigns), on the maturity date identified above, the principal amount identified above, and to pay interest thereon at the rate of interest per annum identified above, all subject to the provisions set forth herein regarding redemption prior to maturity. Interest shall be payable semi-annually on April 1 and October 1 of each year commencing on April 1, 2024 until the aforesaid principal amount is paid in full. Both the principal of and interest on this Note are payable to the registered owner in lawful money of the United States. Interest payable on any interest payment date shall be paid by wire transfer to the Depository in whose name this Note is registered on the Bond Register maintained by the Secretary or the Treasurer (the "Fiscal Agent") or any successor thereto at the close of business on the 15th day of the calendar month next preceding each interest payment date (the "Record Date"). This Note is payable as to principal upon presentation and surrender hereof at the office of the Fiscal Agent.

For the prompt payment of this Note together with interest hereon as aforesaid and for the levy of taxes sufficient for that purpose, the full faith, credit and resources of the District are hereby irrevocably pledged.

This Note is one of an issue of Notes aggregating the principal amount of \$6,365,000, all of which are of like tenor, except as to denomination, interest rate and maturity date, issued by the District pursuant to the provisions of Section 67.12(12), Wisconsin Statutes, for the public purposes of paying the cost of building remodeling and improvement projects; the acquisition of movable equipment; and site improvement projects, as authorized by resolutions adopted on August 9, 2023 and October 18, 2023. Said resolutions are recorded in the official minutes of the District Board for said dates.

This Note is not subject to optional redemption.

It is hereby certified and recited that all conditions, things and acts required by law to exist or to be done prior to and in connection with the issuance of this Note have been done, have existed and have been performed in due form and time; that the aggregate indebtedness of the District, including this Note and others issued simultaneously herewith, does not exceed any limitation imposed by law or the Constitution of the State of Wisconsin; and that a direct annual irrepealable tax has been levied sufficient to pay this Note, together with the interest thereon, when and as payable.

This Note is transferable only upon the books of the District kept for that purpose at the office of the Fiscal Agent, only in the event that the Depository does not continue to act as depository for the Notes, and the District appoints another depository, upon surrender of the Note to the Fiscal Agent, by the registered owner in person or his duly authorized attorney, together with a written instrument of transfer (which may be endorsed hereon) satisfactory to the Fiscal Agent duly executed by the registered owner or his duly authorized attorney. Thereupon a new fully registered Note in the same aggregate principal amount shall be issued to the new depository in exchange therefor and upon the payment of a charge sufficient to reimburse the District for any tax, fee or other governmental charge required to be paid with respect to such registration. The Fiscal Agent shall not be obliged to make any transfer of the Notes after the Record Date. The Fiscal Agent and District may treat and consider the Depository in whose name this Note is registered as the absolute owner hereof for the purpose of receiving payment of, or on account of, the principal or redemption price hereof and interest due hereon and for all other purposes whatsoever. The Notes are issuable solely as negotiable, fully-registered Notes without coupons in the denomination of \$5,000 or any integral multiple thereof.

No delay or omission on the part of the owner hereof to exercise any right hereunder shall impair such right or be considered as a waiver thereof or as a waiver of or acquiescence in any default hereunder.

IN WITNESS WHEREOF, the Northeast Wisconsin Technical College District, Brown, Door, Oconto, Kewaunee, Marinette, Florence, Shawano, Outagamie and Manitowoc Counties, Wisconsin, by its governing body, has caused this Note to be executed for it and in its name by the manual or facsimile signatures of its duly qualified Chairperson and Secretary; and to be sealed with its official or corporate seal, if any, all as of the original date of issue specified above.

NORTHEAST WISCONSIN TECHNICAL
COLLEGE DISTRICT, WISCONSIN

By: _____
Cathy A. Dworak
Chairperson

(SEAL)

By: _____
Gerald M. Worrick
Secretary

ASSIGNMENT

FOR VALUE RECEIVED, the undersigned sells, assigns and transfers unto

(Name and Address of Assignee)

(Social Security or other Identifying Number of Assignee)

the within Note and all rights thereunder and hereby irrevocably constitutes and appoints _____, Legal Representative, to transfer said Note on the books kept for registration thereof, with full power of substitution in the premises.

Dated: _____

Signature Guaranteed:

(e.g. Bank, Trust Company
or Securities Firm)

(Depository or Nominee Name)

NOTICE: This signature must correspond with the name of the Depository or Nominee Name as it appears upon the face of the within Note in every particular, without alteration or enlargement or any change whatever.

(Authorized Officer)

NORTHEAST WISCONSIN TECHNICAL COLLEGE DISTRICT
TAX LEVY CERTIFICATION and AUTHORIZATION
FISCAL YEAR 2024
(July 1, 2023 – June 30, 2024)

It is recommended that the Board adopt the following resolution:

WHEREAS, the Northeast Wisconsin Technical College Board proposed the budget for the Fiscal Year 2023-2024 on May 10, 2023 at its public hearing of the budget;

WHEREAS, the Northeast Wisconsin Technical College Board adopted the budget for the Fiscal Year 2023-2024 on May 10, 2023 at its regular Board meeting;

WHEREAS, the Northeast Wisconsin Technical College Board, prior to certifying the property tax levy under section 38.16(1) of the Wisconsin Statutes, recalculated the anticipated amount of financial resources available for District operations using the most current data available to the District, to determine if the property tax levy should be adjusted;

THEREFORE, be it resolved that the Northeast Wisconsin Technical College Board authorize a tax levy of \$37,316,892 on the equalized value of the taxable property of the District as certified by the Wisconsin Department of Revenue for the purpose of making capital improvements, acquiring equipment, operating and maintaining the schools of the District, and for the retirement of previously approved District indebtedness for the fiscal year beginning July 1, 2023;

BE IT FURTHER RESOLVED THAT the Northeast Wisconsin Technical College Board, pursuant to Section 38.16 of the Wisconsin Statutes, authorizes that the aforementioned tax be levied on the tax rolls for collection in each city, village, and town within the District boundaries and that the respective clerks be informed of this action prior to the last working day in October, 2023.

NORTHEAST WISCONSIN TECHNICAL COLLEGE

TAX LEVY AUTHORIZATION

Fiscal Year 2023-2024 Tax Levy

	FY2022-23 Actual	FY2023-24 Budget	% Budget vs Last Year	Proposed FY2023-24 Tax Levy & Mill Rate	% Proposed vs Last Year
	Approved 10/19/22 Actual	Approved 5/10/23 Budgeted		Actual	
Tax Levy:					
Operating Levy	\$ 14,240,399	\$ 15,061,027		\$ 15,065,250	5.79%
Operating Levy from Net New Construction	820,628	820,000		943,372	14.96%
Total Operating Levy	<u>\$ 15,061,027</u>	<u>\$ 15,881,027</u>		<u>\$ 16,008,622</u>	<u>6.29%</u>
Debt Service Levy	<u>20,819,023</u>	<u>21,308,000</u>		<u>21,308,270</u>	<u>2.35%</u>
Total Levy Assessed to Municipalities	<u>\$ 35,880,050</u>	<u>\$ 37,189,027</u>	<u>3.65%</u>	<u>\$ 37,316,892</u>	<u>4.00%</u>
Mill Rate:					
Operating Mill Rate	0.27842	0.28683	3.02%	0.25765	(7.46%)
Debt Service Mill Rate	<u>0.38486</u>	<u>0.38485</u>	<u>0.00%</u>	<u>0.34294</u>	<u>(10.89%)</u>
Total Mill Rate Assessed to Municipalities	0.66328	0.67168	1.27%	0.60059	(9.45%)
Total Levy Assessed to Municipalities	\$ 35,880,050	\$ 37,189,027		\$ 37,316,892	
Property Tax Relief State Aid	34,895,624	34,895,624		34,895,624	
Personal Property Aid	166,634	164,000		166,634	
Total Tax Levy Plus Property Tax Relief Aid	<u>\$ 70,942,308</u>	<u>\$ 72,248,651</u>	<u>1.84%</u>	<u>\$ 72,379,150</u>	<u>2.03%</u>
Equalized Value	\$ 54,095,444,000	\$ 55,366,686,934		\$ 62,133,291,937	

NORTHEAST WISCONSIN TECHNICAL COLLEGE

BUDGETED TAX LEVY

Fiscal Year 2023-2024 Tax Levy

October 2023 Assessment

SUMMARY BY COUNTY	Full Valuation	Valuation % Change to Last Year	Percent of Total	Levy Amount Billed	Levy % Change to Last Year
Total Brown County	\$ 30,944,786,694	11.44%	49.803874%	\$ 18,585,258.04	0.91%
Total Door County	\$ 12,130,629,600	22.76%	19.523558%	\$ 7,285,585.25	11.16%
Total Florence County	\$ 946,989,500	14.83%	1.524126%	\$ 568,756.36	3.98%
Total Kewaunee County	\$ 2,619,817,900	19.64%	4.216448%	\$ 1,573,447.31	8.33%
Total Manitowoc County	\$ 207,071,522	8.72%	0.333270%	\$ 124,365.95	(1.55%)
Total Marinette County	\$ 5,671,125,600	13.66%	9.127354%	\$ 3,406,044.91	2.92%
Total Oconto County	\$ 6,157,936,335	17.91%	9.910848%	\$ 3,698,420.59	6.76%
Total Outagamie County	\$ 66,847,012	7.39%	0.107586%	\$ 40,147.92	(2.75%)
Total Shawano County	\$ 3,388,087,774	14.17%	5.452935%	\$ 2,034,865.71	3.38%
District Total (TID Out) (Computers Out)	\$ 62,133,291,937	14.86%	100.000000%	\$ 37,316,892.04	4.00%

NWTC Board Exhibit, FY23 Purchases, Oct 18, 2023

Purchases with suppliers in FY23 that total over \$50,000 but were not on public agency contracts and did not receive competitive bidding (does not include utilities, dues, financial services, used items, personnel fees, enterprise accounts, travel costs, used equipment or fees to other public agencies)

Note	Supplier	Total FY23 Vouchers	Primary Department(s)	Primarily From:		Comments/Commodity	Number of Transactions	Avg. \$ per Transactions
				Operating Fund	Capital Fund			
1	Google	\$94,270	College Advancement	x		Documented sole source purchase of advertising allowing NWTC to target specific keywords widening our ad reach.	99	\$952.22
1	Microsoft Advertising	\$52,779	College Advancement	x		Documented sole source purchase of advertising allowing NWTC to target specific keywords widening our ad reach.	37	\$1,426.45
2	Menards	\$69,093	Multiple departments	x	x	Miscellaneous purchases from multiple departments.	594	\$116.32
1	EAB Global Inc	\$88,850	Student Services		x	Documented sole source purchase of Starfish software.	3	\$29,616.67
1	Linkedin Corporation	\$51,336	Library Services	x		Documented sole source purchase of Linkedin Learning software.	2	\$25,668.00
Total:		\$356,328	1.12% of total FY23 purchases subject to bidding of \$31,948,680.02					

Notes:

1. Documented and justified sole source purchase made in accordance with WTCS rules.
2. Purchases are emergent and sporadic in nature. RFP was solicited for these miscellaneous purchases and no responses were obtained. A cooperative contract was established with another supplier and some of this spend (\$28,203.41) has shifted due to the cooperative contract efforts.

SEPTEMBER BOARD REPORT

Proposed Contract Training 2023/2024

Indistrict*		START	EST	EST	
CLIENT NAME	CONTRACT DESCRIPTION	DATE	REVENUE	EXPENSE	MARGIN
Multiple Recipient Local Gov	LESB Instructor Development Course - Sept. 2023	9/12/2023	6,325.00	4,244.92	2,080.08
Multiple Recipient Local Gov	Leaking the Truth - Sept. 2023	9/7/2023	1,690.00	1,040.00	650.00
Multiple Recipient Local Gov	LESB Professional Communications Instructor - Sept. 2023	9/19/2023	2,000.00	1,265.96	734.04
De Pere Police Department	De Pere PD - HVRC Fall 2023	9/7/2023	900.00	400.00	500.00
Lawrence Fire Department	EMR - Fall 2023	9/12/2023	6,000.00	5,025.83	974.17
Voyager Drive Dental SC	BLS Refresher	9/29/2023	1,547.75	771.73	776.02
Multiple Recipient Local Gov	Branding, Marketing, Social Media Sept 2023	9/5/2023	200.00	193.77	6.23
Multiple Recipient Business & Industry	Lean is for Everyone Conference	9/27/2023	11,215.00	8,243.86	2,971.14
Bay Oral Surgery & Implant Center Ltd	BLS Provider	9/15/2023	1,197.75	930.35	267.40
Green Bay Police Department	HVRC- GBPD- VC- Transition Course Sept 2023	9/20/2023	500.00	500.00	0.00
Forest Construction & Supply	CDL Class B Automatic & Theory/Joshua Nimmer	9/5/2023	2,805.55	1,535.88	1,269.67
Oral Health Associates SC	BLS Refresher	9/15/2023	935.00	758.65	176.35
Industrial Works	Lean Consultation Fall 2023	9/1/2023	3,580.00	1,917.72	1,662.28
Dominion Energy Kewaunee Inc	Dominion Energy Firearms Sept 2023	9/11/2023	1,000.00	607.47	392.53
Hobart Lawrence Police Dept	Hobart EVOC Training	9/5/2023	150.00	0.00	150.00
Green Bay Metro Fire Department	GBFD Fall Academy Sept/Oct 2023	9/21/2023	5,000.00	5,000.00	0.00
Bay Oral Surgery & Implant- Voyager Dr	BLS Refresher	9/15/2023	957.75	803.19	154.56
Imperial Supplies	Product Training Fall Janesville	9/11/2023	4,800.00	3,070.02	1,729.98
Medical College of Wisconsin - Green Bay	EMS Day 2023	9/11/2023	0.00	0.00	0.00
Georgia Pacific-Broadway	Power Electronics Train-the-Trainer	9/1/2023	5,508.00	767.09	4,740.91
Austin Straubel Airport	Airport Firearms Sept 2023	9/19/2023	400.00	250.99	149.01
Multiple Recipient Local Gov	LESB Tactical Response Instructor Sept 2023	9/18/2023	2,392.00	1,789.87	602.13
D & T Construction LLC	2023 Blueprint Reading	9/15/2023	5,250.00	2,969.94	2,280.06
CESA 7	LFI - Fall 2023	9/11/2023	53,175.00	27,498.89	25,676.11
Hatco Corp - Sturgeon Bay	Fall 2023 TL2 & TL3	9/25/2023	11,800.00	6,997.00	4,803.00
Multiple Recipient Business & Industry	OSHA #511_Fall 23	9/12/2023	3,225.00	3,174.25	50.75
GB Packaging Inc DePere Shipping Cont.	Continuous Improvement Fall 2023	9/5/2023	36,215.00	20,631.97	15,583.03
Imperial Supplies	Product Training Sep 2023	9/12/2023	3,600.00	1,789.87	1,810.13
CESA 7	Fall 2023 EOS	9/11/2023	7,285.00	7,285.00	0.00
Green Bay Police Department	SWAT Basic/SWAT week Sept 2023	9/20/2023	5,000.00	5,000.00	0.00
Multiple Recipient Business & Industry	Microsoft Excel Level 1_September	9/17/2023	596.00	255.70	340.30
Fincantieri Marinette Marine Corp	Qualifications 9/5 - 9/7/23	9/5/2023	3,516.46	2,016.55	1,499.91
Multiple Recipient Business & Industry	Talk the Talk: Communication within Projects & Teams	9/15/2023	147.00	102.74	44.26
Fincantieri Marinette Marine Corp	Qualifications 9/11 - 9/14/23	9/11/2023	3,183.88	1,997.42	1,186.46
Multiple Recipient Business & Industry	How to Lead When You Are Not a Leader_Fall_2023	9/29/2023	276.50	219.49	57.01
Fincantieri Marinette Marine Corp	Qualifications 9/18 - 9/21/23	9/18/2023	3,835.74	2,076.29	1,759.45
TOTAL			\$196,209.38	\$121,132.41	\$75,076.97

Out of District		START	EST	EST	
CLIENT NAME	CONTRACT DESCRIPTION	DATE	REVENUE	EXPENSE	MARGIN
Fox Crossing Fire Department	Fox Crossings- Blue Card Sept 22-24, 2023	9/22/2023	2,205.00	1,330.55	874.45
Oshkosh Fire Department	Blue Card CE- Oshkosh FD Sept 2023	9/7/2023	735.00	534.28	200.72
Dept of Workforce Dev	CDL Class A Manual and Theory Evan Parsons	9/5/2023	4,753.67	420.00	4,333.67
Grand Chute Fire Department	Grand Chute FD - Blue Card CE Sept. 2023	9/6/2023	735.00	523.52	211.48
Village of Kimberly	CDL Theory and Class B Auto Caleb Hardin	9/5/2023	3,154.55	1,605.88	1,548.67
Dept of Workforce Dev	CDL Class A Auto and Theory Bishop Henderson	9/1/2023	4,220.63	2,259.51	1,961.12
WI Drug Expert Recognition Program	DRE Re-Cert Sept 2023	9/6/2023	1,800.00	1,800.00	0.00
Miller Electric Manufacturing Co	FY2324 PDI Grad Bx-Tmb	9/4/2023	9,797.00	6,955.78	2,841.22
Miller Electric Manufacturing Co	FY2324 MaxIT	9/11/2023	21,127.00	15,000.00	6,127.00
Lakeshore Technical College	CDL Theory for Ben Kooiman	9/22/2023	349.00	70.00	279.00

* Margin represents the difference of Estimated Revenue and Estimated Direct Contract Expenses.

** Estimated Revenue must be equal to or greater than Full Cost.

SEPTEMBER BOARD REPORT
Proposed Contract Training 2023/2024

		TOTAL	\$48,876.85	\$30,499.52	\$18,377.33		
Out of State**		START	EST	EST			
CLIENT NAME	CONTRACT DESCRIPTION	DATE	REVENUE	EXPENSE	MARGIN	FULL COST	
Trade Team	Qualifications 9/5 - 9/7/23	9/5/2023	4,536.74	2,223.73	2,313.01	2,706.00	
Trade Team	Qualifications 9/11 - 9/14/23	9/11/2023	6,468.91	3,563.40	2,905.51	4,145.18	
Trade Team	Qualifications 9/18 - 9/20/23	9/18/2023	3,358.24	1,520.61	1,837.63	1,766.20	
		TOTAL	\$375,207.55	\$233,988.47	\$141,219.08	\$8,617.38	
Contract Total for Sept. = 49	SEPTEMBER CONTRACT TRAINING GRAND TOTAL		\$620,293.78	\$385,620.40	\$234,673.38		

* Margin represents the difference of Estimated Revenue and Estimated Direct Contract Expenses.

** Estimated Revenue must be equal to or greater than Full Cost.

NWTC Board Meeting Schedule – FY 2023-2024

Board Meeting Date	District Boards Association (State)	ACCT Conferences (National)	Other Activity Dates
July 10, 2023 (Monday) Green Bay Campus Boardroom			
August 9, 2023 Green Bay CTED			August 22, 2023 Board Retreat Location: Lodge Kohler
September 20, 2023 Shawano RLC			
October 18, 2023 (Set Tax Levy) Green Bay Welcome Center	October 25-28, 2023 District Board Fall Meeting WCTC – Pewaukee	October 9-12, 2023 ACCT Leadership Congress Las Vegas, NV	
November 15, 2023 Green Bay Campus Boardroom			
December 13, 2023 Green Bay Campus Boardroom			December 18, 2023 Green Bay Graduation
January 10, 2024 Green Bay Campus Boardroom	January 25-26, 2024 District Board Winter Meeting TBD		
February 14, 2024 Green Bay Campus Boardroom		February 4-7, 2024 ACCT Legislative Summit Washington, DC	
March 13, 2024 Sturgeon Bay Campus			
March XX, 2024 Board Appointment Meeting & Public Hearing			Dworak, Mayer, Robinson
April 17, 2024 Capital & Operational Budget Green Bay Campus Boardroom	April 11-13, 2024 District Board Spring Meeting Madison		TBD Student Awards Ceremony Green Bay Commons
May 8, 2024 Budget Hearing & Adoption of Budget Green Bay Campus Boardroom			<u>Graduations:</u> May XX, 2024 – Sturgeon Bay May XX, 2024 – Green Bay May XX, 2024 - Marinette
June 12, 2024 Marinette Campus			GED/HSED Graduation TBD
July 8, 2024 - Monday Green Bay Campus Boardroom			